# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 30, 2020

# **VENUS CONCEPT INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-38238 (Commission File Number) 06-1681204 (IRS Employer Identification Number)

235 Yorkland Blvd, Suite 900
Toronto, Ontario M2J 4Y8
(Address of principal executive offices, including Zip Code)

Registrant's telephone number, including area code (877) 848-8430				
(Former na	nme or former address, if changed since last r	report)		
Check the appropriate box below if the Form 8-K filing is in following provisions:	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the provisions:			
☐ Written communications pursuant to Rule 425 under the	he Securities Act (17 CFR 230.425)			
$\square$ Soliciting material pursuant to Rule 14a-12 under the	Exchange Act (17 CFR 240.14a-12)			
☐ Pre-commencement communications pursuant to Rule	2 14d-2(b) under the Exchange Act (17	7 CFR 240.14d-2(b))		
☐ Pre-commencement communications pursuant to Rule	e 13e-4(c) under the Exchange Act (17	7 CFR 240.13e-4(c))		
Securities registered pursuant to Section 12(b) of the Act:				
Title of each class	Trading Symbol(s)	Name of each exchange on which registered		
Common Stock, \$0.0001 par value per share	VERO	The Nasdaq Global Market		
chapter) or Rule 12b-2 of the Securities Exchange Act of 19	eck mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this le 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).			
Emerging growth company ⊠				
an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any w or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.   □				

### Item 1.01 Entry into a Material Definitive Agreement.

On June 30, 2020, Venus Concept Inc., a Delaware corporation (the "Company"), entered into an amendment to its credit agreement dated as of October 11, 2016 (as amended, restated, supplemented or otherwise modified from time to time, the "Madryn Credit Agreement"), by and among Venus Concept Canada Corp., an Ontario corporation, Venus USA (collectively, the "Borrowers"), the Company, as a Guarantor, Venus Concept Ltd., an Israeli corporation, as a Guarantor, the other Guarantors from time to time party thereto, the lenders from time to time party thereto (the "Lenders"), and Madryn Health Partners, LP, as Administrative Agent ("Madryn"). The Thirteenth Amendment to Credit Agreement dated as of June 30, 2020, by and among the Company, the Borrowers, the Lenders and Madryn (the "Amendment"), amends the Madryn Credit Agreement to (i) extend the period during which interest payments are required to be paid in kind through June 30, 2020, (ii) reduce the consolidated minimum revenue threshold requirement (a) for the four consecutive fiscal quarter period ending June 30, 2020, to at least \$85.0 million and (b) for the four consecutive fiscal quarter period ending September 30, 2020, to at least \$75.0 million, (iii) require the Company to raise at least \$5.0 million of cash proceeds from the issuance of equity during the period June 1, 2020 through September 30, 2020.

The description of the Amendment is qualified in its entirety by the terms of the Amendment. A copy of the Amendment is attached hereto as Exhibit 10.1.

#### Item 9.01 Financial Statements and Exhibits.

10.1

Exhibit No. Description

Thirteenth Amendment to Credit Agreement dated as of June 30, 2020, by and among the Company, certain of the Company's direct and indirect subsidiaries, the Lenders and Madryn.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# VENUS CONCEPT INC.

By: /s/ Domenic Della Penna

Domenic Della Penna Chief Financial Officer

Date: July 2, 2020

#### THIRTEENTH AMENDMENT TO CREDIT AGREEMENT

THIS THIRTEENTH AMENDMENT TO CREDIT AGREEMENT (this "<u>Agreement</u>") dated as of June 30, 2020 (the "<u>Thirteenth Amendment Effective Date</u>") is entered into among VENUS CONCEPT CANADA CORP., an Ontario corporation ("<u>Venus Canada</u>"), VENUS CONCEPT USA INC., a Delaware corporation ("<u>Venus USA</u>" and together with Venus Canada, each a "<u>Borrower</u>" and collectively, the "<u>Borrowers</u>"), VENUS CONCEPT LTD., an Israeli corporation (the "<u>Parent</u>"), VENUS CONCEPT INC., a Delaware corporation (the "<u>Super Parent</u>"), the Lenders party hereto and MADRYN HEALTH PARTNERS, LP, a Delaware limited partnership, as Administrative Agent. All capitalized terms used herein and not otherwise defined herein shall have the meanings given to such terms in the Credit Agreement (as defined below).

#### **RECITALS**

WHEREAS, the Borrowers, the Parent, the Super Parent, the other Guarantors, the Lenders and the Administrative Agent are parties to that certain Credit Agreement dated as of October 11, 2016 (as amended by that certain First Amendment to Credit Agreement and Investment Documents dated as of May 25, 2017, that certain Second Amendment to Credit Agreement and Consent Agreement dated as of February 15, 2018, that certain Third Amendment to Credit Agreement and Waiver dated as of August 14, 2018, that certain Fourth Amendment to Credit Agreement dated as of January 11, 2019, that certain Fifth Amendment to Credit Agreement dated as of March 15, 2019, that certain Sixth Amendment to Credit Agreement and Consent dated as of April 25, 2019, that certain Seventh Amendment to Credit Agreement, Consent and Waiver dated as of July 26, 2019, that certain Ninth Amendment to Credit Agreement dated as of August 14, 2019, that certain Tenth Amendment to Credit Agreement, Consent and Joinder Agreement dated as of November 7, 2019, that certain Eleventh Amendment to Credit Agreement and Consent Agreement dated as of March 20, 2020, that certain Twelfth Amendment to Credit Agreement dated as of April 29, 2020, and as further amended or modified from time to time, the "Credit Agreement");

WHEREAS, the Loan Parties have requested that the Credit Agreement be amended to provide for certain modifications to the terms of the Credit Agreement; and

WHEREAS, the Lenders are willing to amend the Credit Agreement subject to the terms and conditions hereof;

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

- 1. <u>Amendments</u>. Effective as of the Thirteenth Amendment Effective Date, the Credit Agreement shall be amended as follows:
  - (a) Section 2.06(c)(i) of the Credit Agreement is hereby amended and restated in its entirety to read as follows:
  - (i) Commencing on January 1, 2020 and continuing through and including the Interest Payment Date to occur on June 30, 2020 (the "<u>PIK Period</u>"), the full amount of interest accruing on the Loans (the "<u>Paid-in-Kind Interest</u>") shall be due and payable on each such Interest Payment Date by adding such Paid-in-Kind Interest to the outstanding principal amount of the applicable Loans on such Interest Payment Date. For the avoidance of doubt, (w) it is hereby acknowledged and agreed that the outstanding principal amount

of the Loans after giving effect to the Paid-in-Kind Interest added thereto on the Interest Payment Date occurring March 31, 2020 was \$64,601,810, (x) it is hereby acknowledged and agreed that the outstanding principal amount of the Loans after giving effect to the Paid-in-Kind Interest added thereto on the Interest Payment Date occurring on the Twelfth Amendment Effective Date was \$65,226,294, (y) it is hereby acknowledged and agreed that the outstanding principal amount of the Loans after giving effect to the Paid-in-Kind Interest added thereto on the Interest Payment Date occurring on June 30, 2020 was \$66,574,304.07, and (z) it is hereby acknowledged and agreed that the interest payment due and payable on the first Interest Payment Date to occur after the end of the PIK Period shall be calculated commencing with the first day following the PIK Period.

- (b) Section 8.16(a) of the Credit Agreement is hereby amended and restated in its entirety to read as follows:
- (a) Minimum Revenues. Permit Consolidated Revenues for any four consecutive fiscal quarter period to be less than (i) \$80,000,000, for any four consecutive fiscal quarter period ending during the period from the Third Amendment Effective Date through and including September 30, 2018, and (ii) subject to the immediately following sentence, for any four consecutive fiscal quarter period ending thereafter, an amount equal to the greater of (A) \$100,000,000 and (B) one hundred and fifty percent (150.00%) of the aggregate Outstanding Amount of the Loans as of the last day of such four consecutive fiscal quarter period. Notwithstanding the foregoing, no Loan Party shall permit Consolidated Revenues to be less than (A) \$85,000,000, for the four consecutive fiscal quarter period ending June 30, 2020, and (B) \$75,000,000, for the four consecutive fiscal quarter period ending September 30, 2020, and for the avoidance of doubt, the covenant levels set forth in clause (ii) of the immediately preceding sentence shall not apply to the four consecutive fiscal quarter periods ending June 30, 2020 and September 30, 2020.
- (c) Section 9.01 of the Credit Agreement is hereby amended by (i) replacing the "." at the end of clause (n) thereof with the text "; or", and (ii) adding the following new clause (o) thereto to read as follows:
  - (o) <u>Qualified Capital Stock</u>. The Super Parent fails (i) to raise at least \$5,000,000 of cash proceeds from the issuance of its Qualified Capital Stock during the period from June 1, 2020 through September 30, 2020, or (ii) to use its best efforts to raise at least \$2,000,000 of additional cash proceeds from the issuance of its Qualified Capital Stock (in addition to the requirement set forth in <u>clause</u> (i) above) during the period from June 1, 2020 through September 30, 2020.
- 2. <u>Conditions Precedent</u>. This Agreement shall be effective upon satisfaction of the following conditions precedent:
- (a) receipt by the Administrative Agent of counterparts of this Agreement duly executed by the Loan Parties, the Lenders and the Administrative Agent; and
- (b) receipt by the applicable party of all accrued fees and reasonable and documented out-of-pocket expenses of the Administrative Agent and the Lenders (including, without limitation, the fees and expenses of counsel for the Administrative Agent).
- 3. <u>Reaffirmation</u>. Each of the Loan Parties acknowledges and reaffirms (a) that it is bound by all of the terms of the Investment Documents to which it is a party, (b) that it is responsible for the

observance and full performance of all of the Obligations, including without limitation, the repayment of the Loans and (c) that the Credit Agreement and the other Investment Documents shall remain in full force and effect according to their terms, except as expressly modified or waived by this Agreement. Furthermore, the Loan Parties acknowledge and confirm that by entering into this Agreement, the Administrative Agent and the Lenders do not, except as expressly set forth herein, waive or release any term or condition of the Credit Agreement or any of the other Investment Documents or any of their rights or remedies under such Investment Documents or any applicable Law or any of the obligations of the Loan Parties thereunder.

- 4. <u>Release</u>. As a material part of the consideration for Administrative Agent and the Lenders entering into this Agreement (this <u>Section 4</u> being the "<u>Release Provision</u>"):
  - (a) By their respective signatures below, the Loan Parties hereby agree that the Administrative Agent, the Lenders, each of their respective Affiliates and the foregoing Persons' respective officers, managers, members, directors, advisors, sub-advisors, partners, agents and employees, and their respective successors and assigns (hereinafter all of the above collectively referred to as the "Lender Group"), are irrevocably and unconditionally released, discharged and acquitted from any and all actions, causes of action, claims, demands, damages and liabilities of whatever kind or nature, in law or in equity, now known or unknown, suspected or unsuspected to the extent that any of the foregoing arises from any action or failure to act under or otherwise arising in connection with the Investment Documents on or prior to the Thirteenth Amendment Effective Date.
    - (b) Each Loan Party hereby acknowledges, represents and warrants to the Lender Group that:
      - (i) it has read and understands the effect of the Release Provision. Each Loan Party has had the assistance of independent counsel of its own choice, or has had the opportunity to retain such independent counsel, in reviewing, discussing, and considering all the terms of the Release Provision; and if counsel was retained, counsel for such Loan Party has read and considered the Release Provision and advised such Loan Party with respect to the same. Before execution of this Agreement, such Loan Party has had adequate opportunity to make whatever investigation or inquiry it may deem necessary or desirable in connection with the subject matter of the Release Provision.
      - (ii) no Loan Party is acting in reliance on any representation, understanding, or agreement not expressly set forth herein. Each Loan Party acknowledges that the Lender Group has not made any representation with respect to the Release Provision except as expressly set forth herein.
      - (iii) each Loan Party has executed this Agreement and the Release Provision thereof as its free and voluntary act, without any duress, coercion, or undue influence exerted by or on behalf of any person.
      - (iv) the Loan Parties are the sole owners of the claims released by the Release Provision, and no Loan Party has heretofore conveyed or assigned any interest in any such claim to any other Person.
  - (c) Each Loan Party understands that the Release Provision was a material consideration in the agreement of the Administrative Agent and the Lenders to enter into this

Agreement. The Release Provision shall be in addition to any rights, privileges and immunities granted to the Administrative Agent and the Lenders under the Investment Documents.

#### 5. Miscellaneous.

- (a) This Agreement is a Loan Document.
- (b) The Loan Parties hereby represent and warrant as follows:
  - (i) Each Loan Party has taken all necessary action to authorize the execution, delivery and performance of this Agreement.
  - (ii) This Agreement has been duly executed and delivered by such Loan Party and constitutes such Loan Party's legal, valid and binding obligations, enforceable in accordance with its terms, except as such enforceability may be limited by Debtor Relief Laws and general principles of equity (regardless of whether such enforceability is considered in a proceeding in equity or at law).
  - (iii) No consent, approval, exemption, authorization or other action by, or notice to, or filing with, any Governmental Authority or any other Person is necessary or required in connection with the execution, delivery or performance by any Loan Party of this Agreement except as have been made or obtained.
- (c) The Loan Parties represent and warrant to the Administrative Agent and the Lenders that after giving effect to this Agreement (i) the representations and warranties of the Loan Parties set forth in Article VI of the Credit Agreement and in each other Loan Document are true and correct in all material respects (and in all respects if any such representation or warranty is already qualified by materiality or reference to Material Adverse Effect) as of the date hereof with the same effect as if made on and as of the date hereof, except to the extent such representations and warranties expressly relate solely to an earlier date in which case they shall be true and correct in all material respects (and in all respects if any such representation or warranty is already qualified by materiality or reference to Material Adverse Effect) as of such earlier date and (ii) no event has occurred and is continuing which constitutes a Default or an Event of Default.
- (d) Each of the Loan Parties hereby affirms the Liens created and granted in the Loan Documents in favor of the Administrative Agent, for the benefit of the Secured Parties, and agrees that this Agreement does not adversely affect or impair such liens and security interests in any manner.
- (e) This Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page of this Agreement by facsimile or other electronic imaging means (e.g. "pdf" or "tif") shall be effective as delivery of a manually executed counterpart of this Agreement.
- (f) If any provision of this Agreement is held to be illegal, invalid or unenforceable, (i) the legality, validity and enforceability of the remaining provisions of this Agreement shall not be affected or impaired thereby and (ii) the parties shall endeavor in good faith negotiations to replace the illegal, invalid or unenforceable provisions with valid provisions the economic effect of which comes as close as possible to that of the illegal, invalid or unenforceable provisions. The invalidity of a provision in a particular jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction.

(g) THIS AGREEMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER SHALL BE GOVERNED BY AND CONSTRUED AND INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK.

[remainder of page intentionally left blank]

Each of the parties hereto has caused a counterpart of this Agreement to be duly executed and delivered as of the date first above written. **BORROWERS:** VENUS CONCEPT CANADA CORP., an Ontario corporation By: /s/ Domenic Serafino Name: Domenic Serafino Title: Chief Executive Officer VENUS CONCEPT USA INC., a Delaware corporation By: /s/ Domenic Serafino Name: Domenic Serafino Title: President PARENT: VENUS CONCEPT LTD., an Israeli corporation By: /s/ Domenic Serafino Name: Domenic Serafino Title: Chief Executive Officer SUPER PARENT: VENUS CONCEPT INC., a Delaware corporation By: /s/ Domenic Serafino Name: Domenic Serafino Title: Chief Executive Officer

VENUS CONCEPT CANADA CORP. AND VENUS CONCEPT USA INC. THIRTEENTH AMENDMENT TO CREDIT AGREEMENT

ADMINISTRATIVE AGENT:

MADRYN HEALTH PARTNERS, LP, a Delaware limited partnership

By: MADRYN HEALTH ADVISORS, LP,

its General Partner

By: MADRYN HEALTH ADVISORS GP, LLC,

its General Partner

By: /s/ Avinash Amin
Name: Avinash Amin
Title: Member

VENUS CONCEPT CANADA CORP. AND VENUS CONCEPT USA INC.
THIRTEENTH AMENDMENT TO CREDIT AGREEMENT

	Name: <u>Avinash Amin</u> Title: <u>Member</u>	
MA	MADRYN HEALTH PARTNERS (CAYMAN MASTER), LP	
Ву:	MADRYN HEALTH ADVISORS, LP, its General Partner	
	By: MADRYN HEALTH ADVISORS GP, LLC, its General Partner	
	By: <u>/s/ Avinash Amin</u> Name: <u>Avinash Amin</u> Title: <u>Member</u>	
VE	NUS CONCEPT CANADA CORP. AND VENUS CONCEPT USA INC.	

MADRYN HEALTH PARTNERS, LP, a Delaware limited partnership

its General Partner

By: MADRYN HEALTH ADVISORS, LP,

its General Partner

By: /s/ Avinash Amin

By: MADRYN HEALTH ADVISORS GP, LLC,

THIRTEENTH AMENDMENT TO CREDIT AGREEMENT

LENDERS: